SailPoint

Identity Security:
From Zero Trust to **Total Confidence**

Tackling the Identity Journey Step by Step

Format and Agenda

Old Mutual and SailPoint introduction

Discussion points

- Introduction on each topic – 5 minutes
- Old-Mutual's view & Interactive Discussion – 15 minutes

Closing

Topics

1. Starting simple is more important than you think.

2. Why Automated Provisioning can provide a false sense of security

3. How to leverage the power of Artificial Intelligence (AI) to
   1. Dramatically improve the outcomes from your identity program
   2. Extend Identity controls to your cloud infrastructure platforms

OLDMUTUAL

Michael Steyn

Lead Information Security Officer (SA)

175 YEARS OF DOING GREAT THINGS

175 YEARS

Old Mutual Limited

Who we are

Old Mutual was established in Cape Town in 1845 as South Africa's first mutual life assurance society. Our purpose is to **help our customers** thrive by enabling them to **achieve their lifetime financial goals**, while investing their funds in ways that will **create a positive future** for them, their families, their communities and broader society. In this way, we significantly contribute to **improving the lives of our customers and their communities** while ensuring a **sustainable future for our business**.
We now employ over 30 000 people and operate in 14 countries across two regions: Africa (South Africa, Botswana, eSwatini, Ghana, Kenya, Malawi, Namibia, Nigeria, Rwanda, South Sudan, Tanzania, Uganda and Zimbabwe) and Asia (China)

What we do

We provide financial solutions to individuals, small and medium-sized businesses, corporates and institutions across several market segments and geographies in South Africa, the Rest of Africa and certain other emerging markets.

Savings and protection: Innovative life assurance based product solutions, addressing both protection and savings needs, as well as short term insurance solutions through Old Mutual Insure.
Investments: Growing our customers' savings and wealth, whether through active and direct asset management through the Old Mutual Investment Group or the selection of funds for customers to invest in through multi-managers.
Lending: Old Mutual offers personal loans and debt consolidation loans tailored to the individual needs of our customers. All loan products are provided through Old Mutual Finance, a licensed financial services and registered credit provider.
Banking: The Money Account is both a low-cost transactional account and a one of a kind unit trust savings account. This innovative banking product is offered by Old Mutual Transaction Services (Pty) Ltd in association with Bidvest Bank Ltd and Old Mutual Investment Administrators, a licensed financial services provider.

Identity Security

Trends Impacting Today's Modern Enterprise
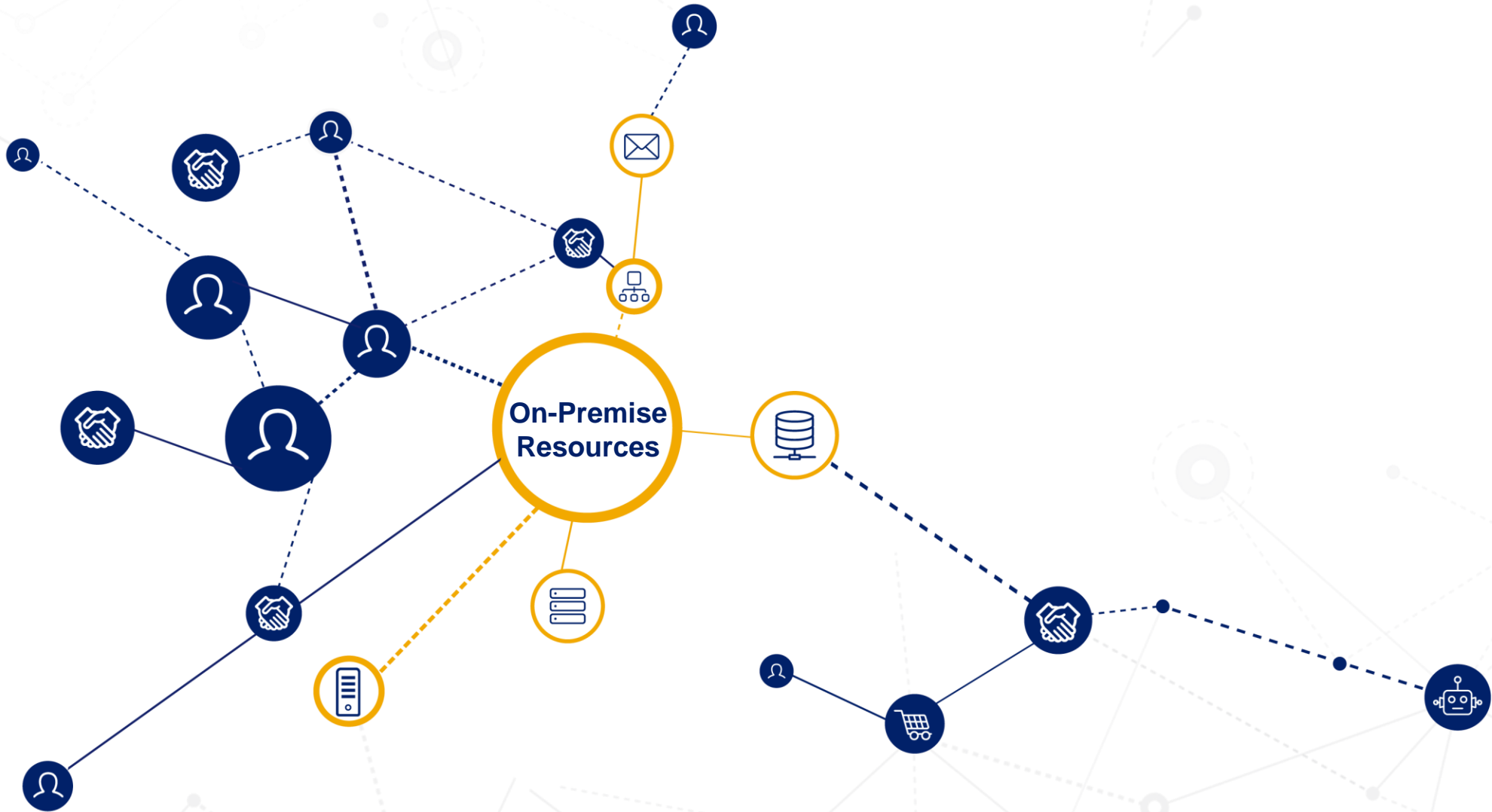

Operations Anywhere on Any Device

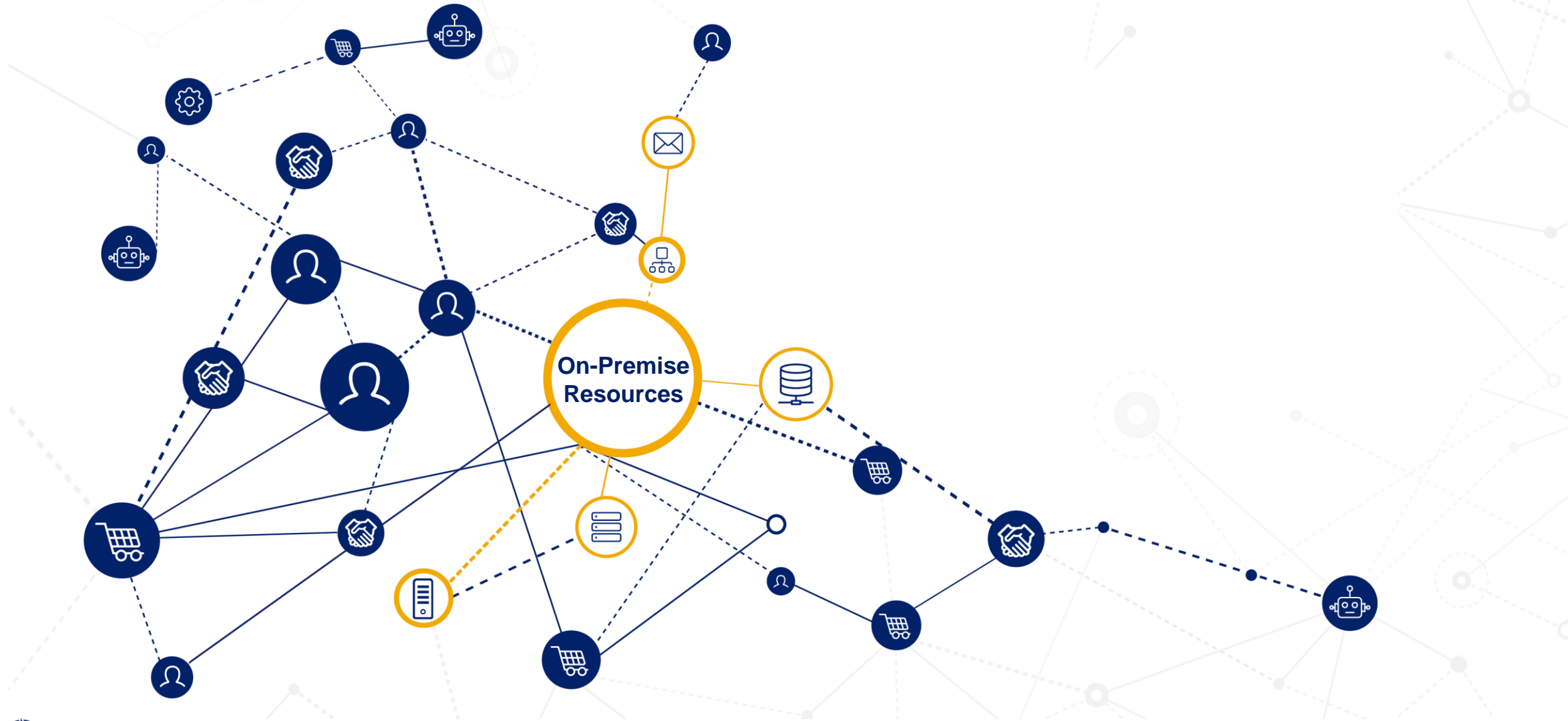**Rapidly Changing and Evolving IT Environment**

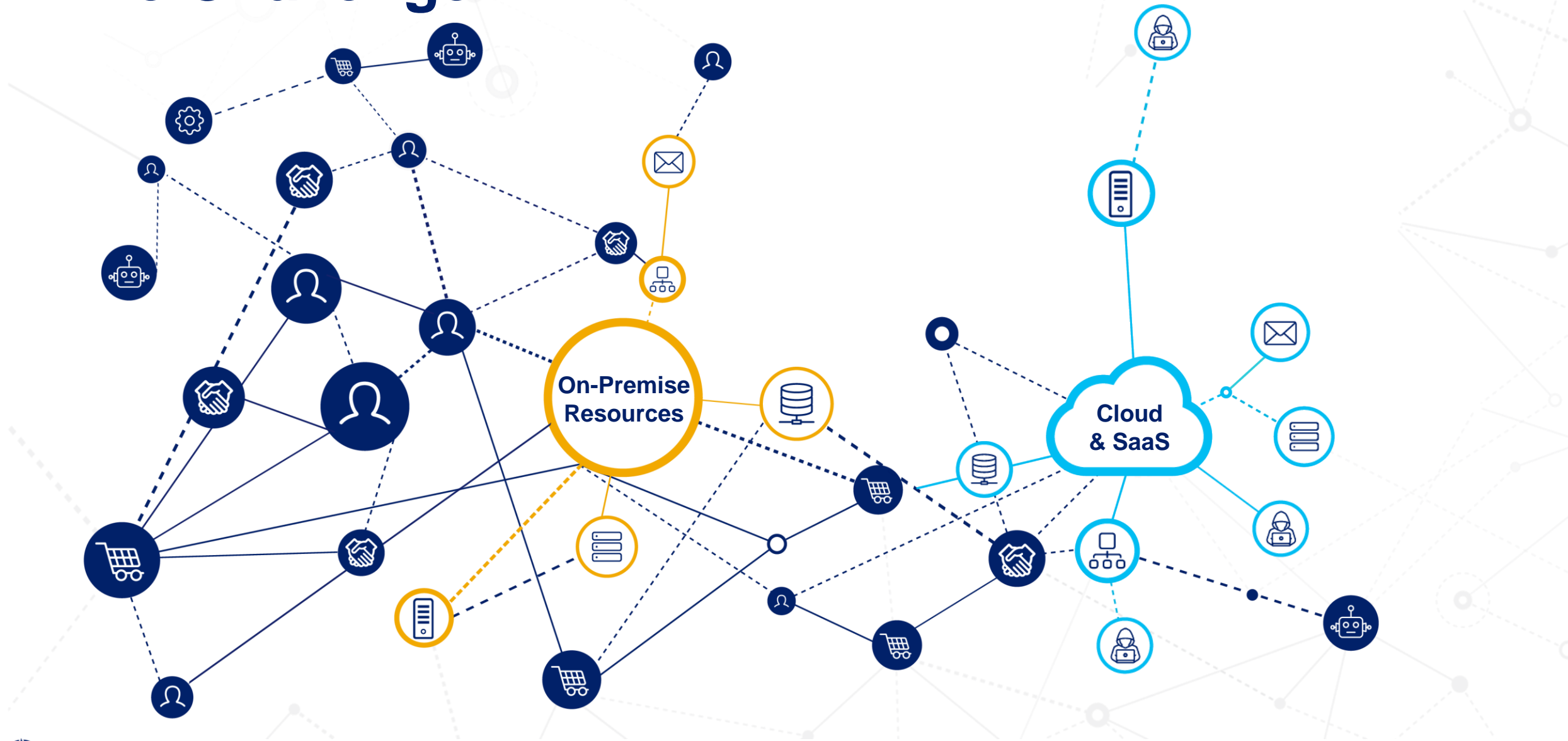**Explosion in Cyber Threats and Data Privacy Regulations**

The Challenge
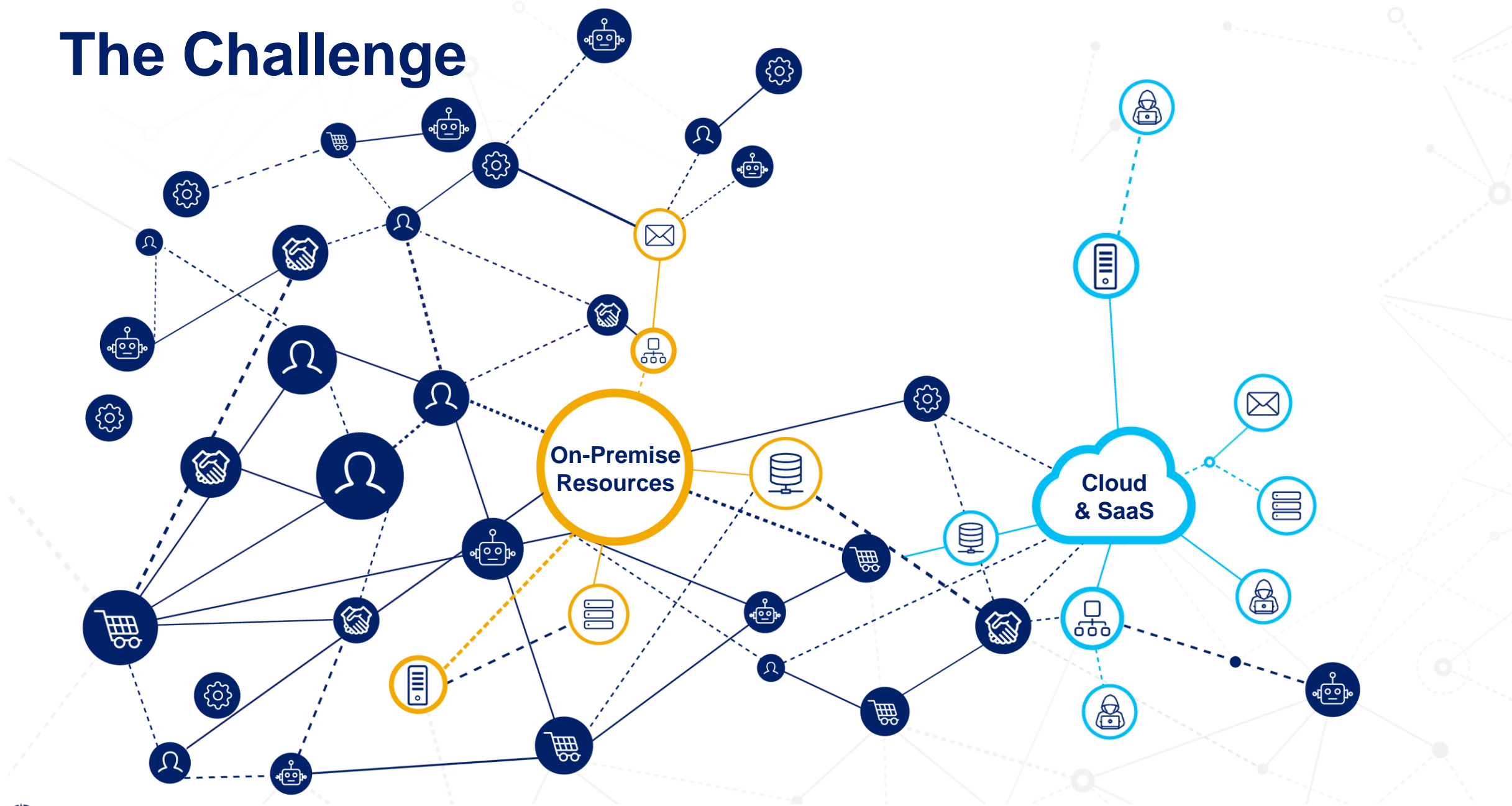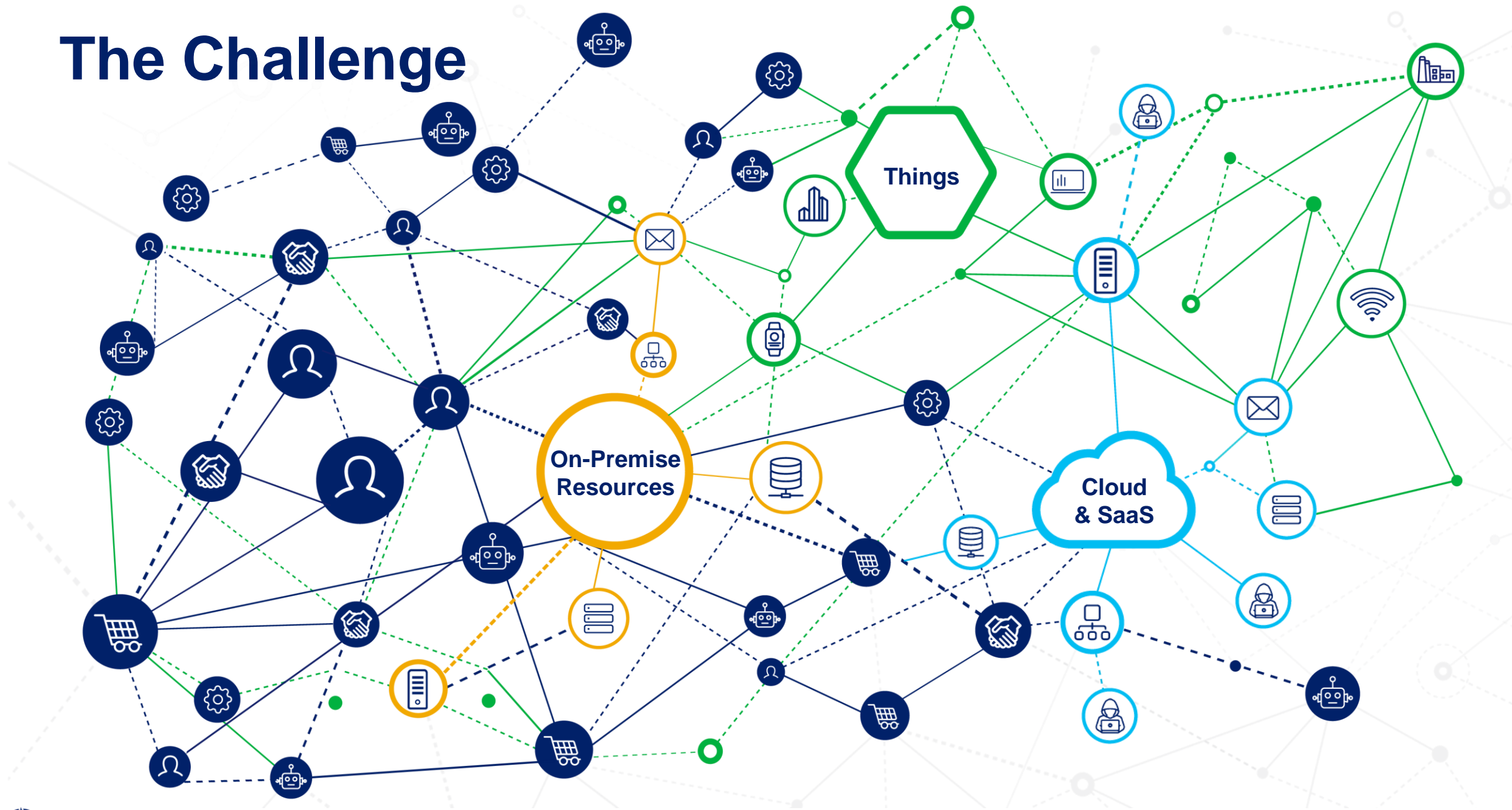
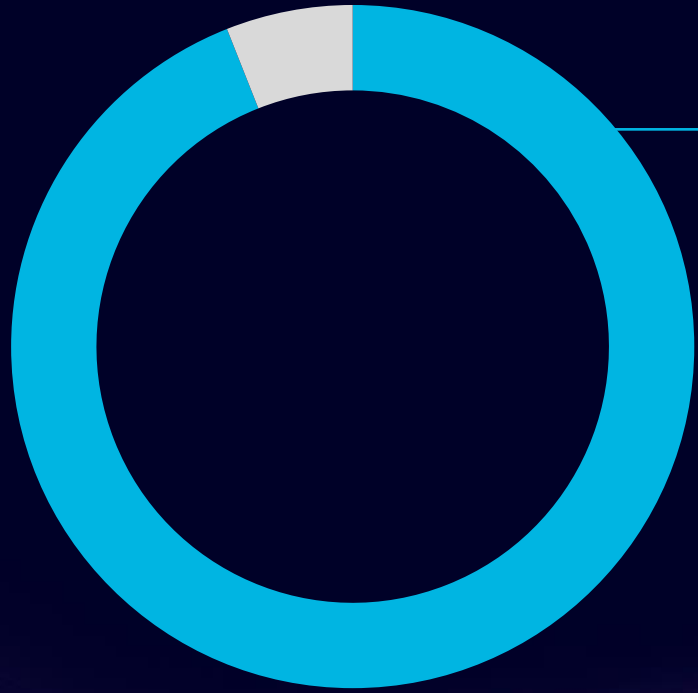# The Challenge

The Challenge

The Challenge

The Challenge

94% of breaches are identity related.

Source: "Identity Security: A Work in Progress", 2020, Identity Defined Security Alliance.

Securely connecting the right people to the right technology has moved **well beyond human capacity**.

We Are Foundational to an Identity-aware Enterprise

| Enterprise Applications & Infrastructure | Cloud and Data Center Storage | Access Management | Privileged Access Management | IT Service Management | Governance Risk & Compliance | Security Info & Event Management |

SailPoint Identity+ Alliance Program

APIs   SDKs   Plugins

SailPoint Identity Platform
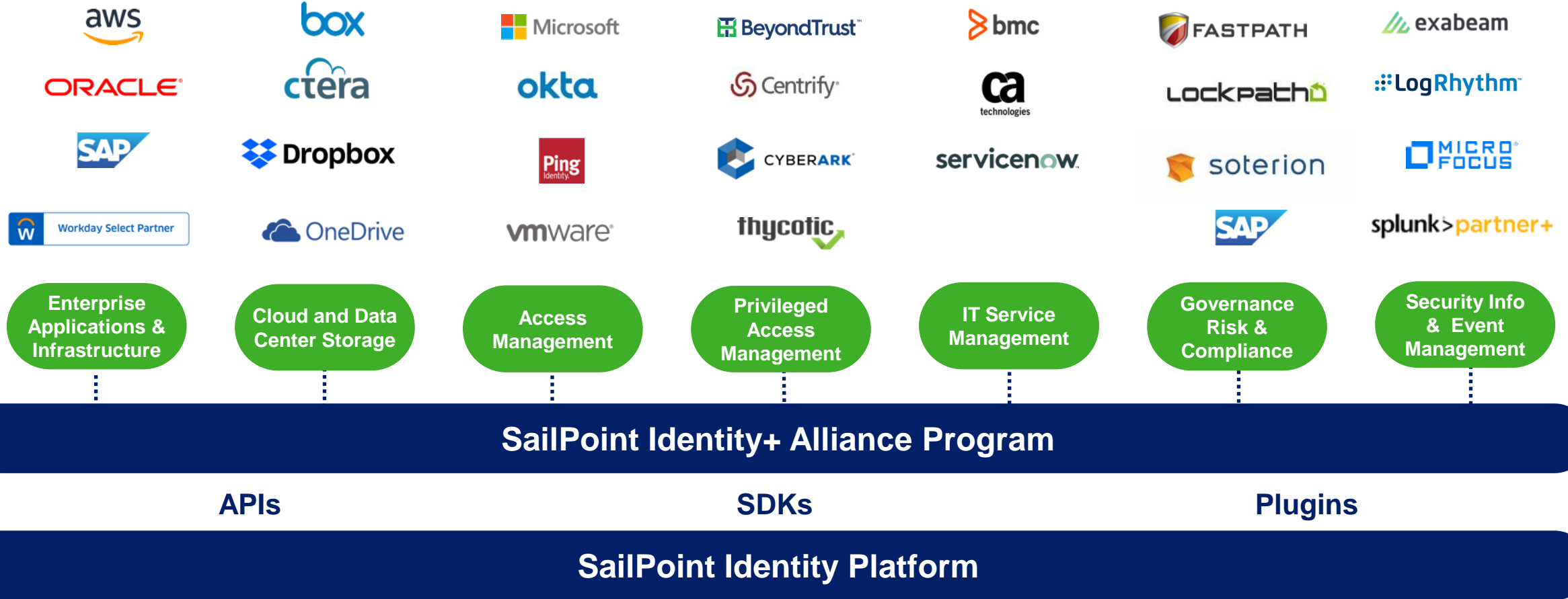
Why SailPoint for Identity Security?

Leaders in Identity Governance

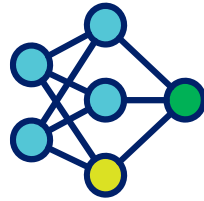Positioned as a leader in every Gartner IGA MQ

Positioned as a leader by Forrester and Kuppinger Cole

95% customer satisfaction rate

SailPoint Identity Platform

Pioneered identity built on AI and machine learning

Developed the industry's most visionary technology that's available now

Cloud-first Identity

The most comprehensive end-to-end identity solution

Govern cloud and on-premises access across all users, applications, data and cloud infrastructure

Identity for the Modern Enterprise

100+ connectors providing connectivity to 99% of all applications and data

Out of the box and ready to deploy, yet adaptable to any enterprise

Topics and Discussions

Identity Projects are often approached in a technical way

Identity Security is a Strategical Business objective

We start by laying a solid foundation

To build a house, you need a strong foundation
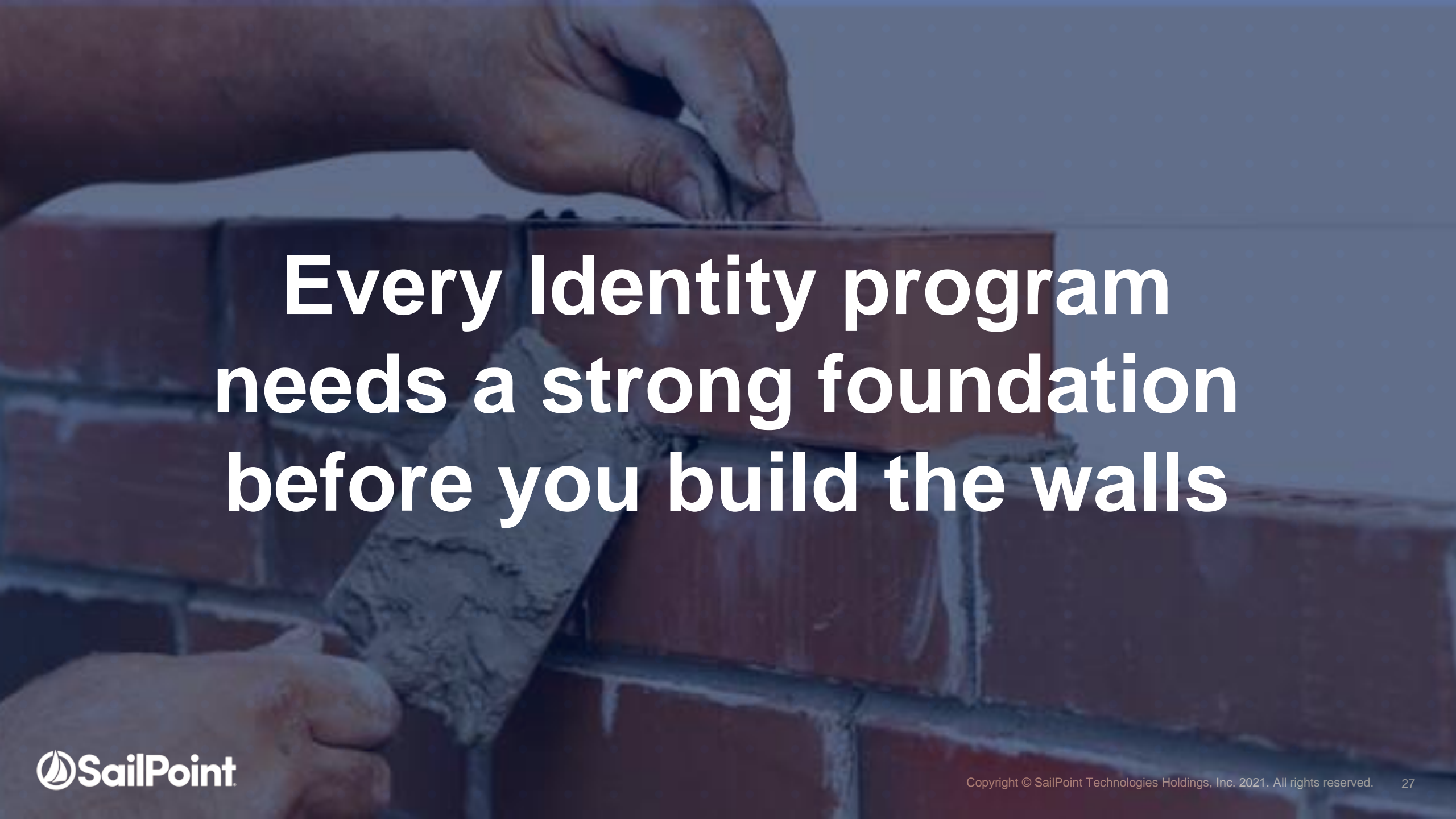
To build that foundation,
you will need to
dig up some dirt...

"Dirt"
that we dig up to lay a solid foundation

- Unprocessed leavers — **Risk**
- Over-privileged accounts — **Risk**
- Undocumented service accounts — **Risk**
- Missing user data — **Dirty Data**
- Unused licenses — **Wasted money**

Every Identity program needs a strong foundation before you build the walls

One step at a time……
Business value is provided
at every step, not just at the end

Phase 3

Phase 2

Phase 1

Foundation

Less is More

Automated Provisioning can provide a false sense of security

SailPoint
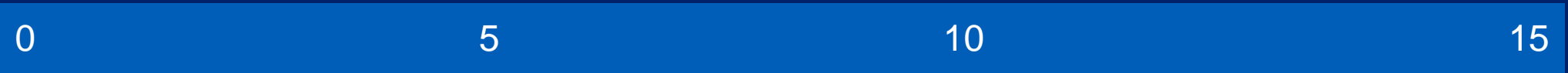
Automation

Provisioning

Human Resources
&
Contractor feeds

SailPoint

Application
landscape

Provisioning

Cost savings and increased productivity

Automatic revocations

Risk reduction

Implementing Least Privileged Access

Comparing Apples to Oranges

Fire and Forget Provisioning does not provide any protection

Fire and Forget example

Azure Group
- John.Doe
- James.Williams
- Henk.Janssen

Approve Invoices

Azure Group
- Steve.Taylor
- Amanda.Ross

Approve Payments

Mapping of access to Azure Groups

Approve Invoices

Approve Payments

Application

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  - Approve Invoices
- Henk.Janssen
  - Approve Invoices
- Steve.Taylor
  - Approve Payments
- Amanda.Ross
  - Approve Payments

Entitlements
- Approve Invoices
- Approve Payments
- View invoices

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Approve Invoices

Approve Payments

The big question:
Does it reflect the reality of that access in the connected application?

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Approve Payments →

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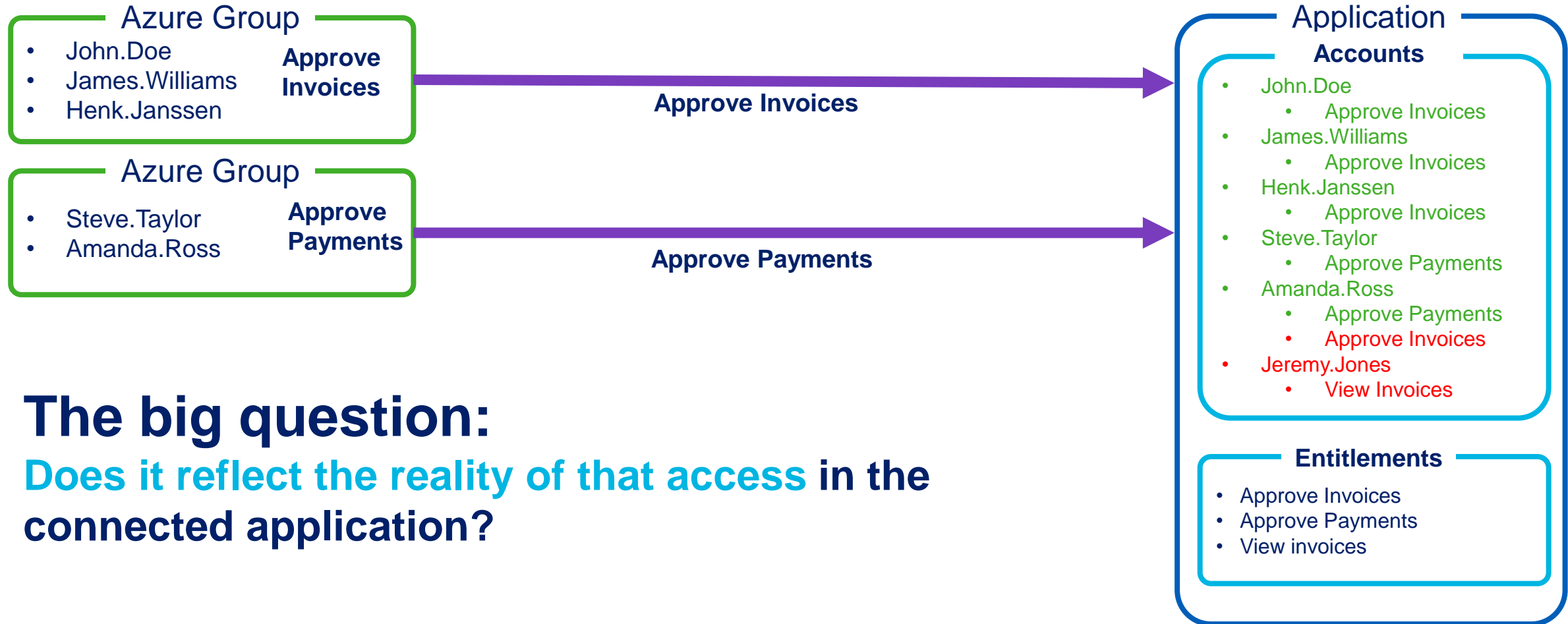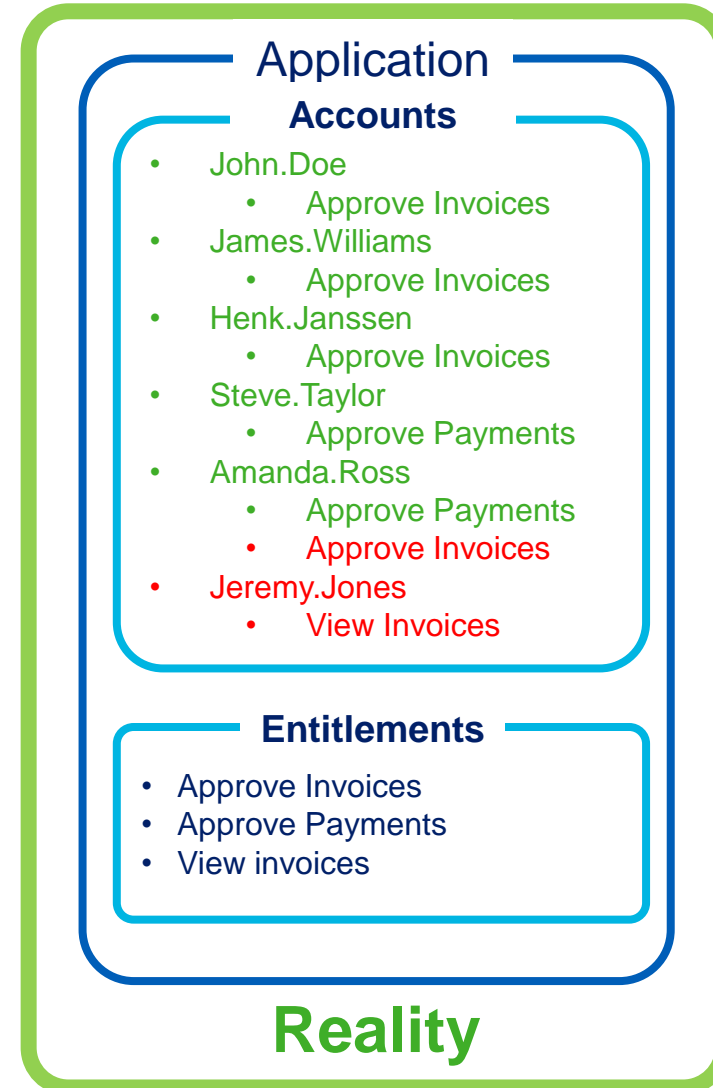
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Visibility from Azure

Who really has access to what?

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Reality

It provides a

False

Sense of security

"Who has access to what"

How much visibility
do you have today?

Is "just provisioning" good enough?

| 0 | 5 | 10 | 15 |

Artificial Intelligence allows you to take control in complex situations

SailPoint

The majority of companies **Struggle** to stay ahead of the ever changing requirements

Certification Fatigue
Too much to certify, too little time

Bulk Approval
Little to no context of appropriateness of request

Low Revocation Rates
Access items are no longer relevant to user function

Over Entitlement of Users
Access need is obsolete

Outdated Roles
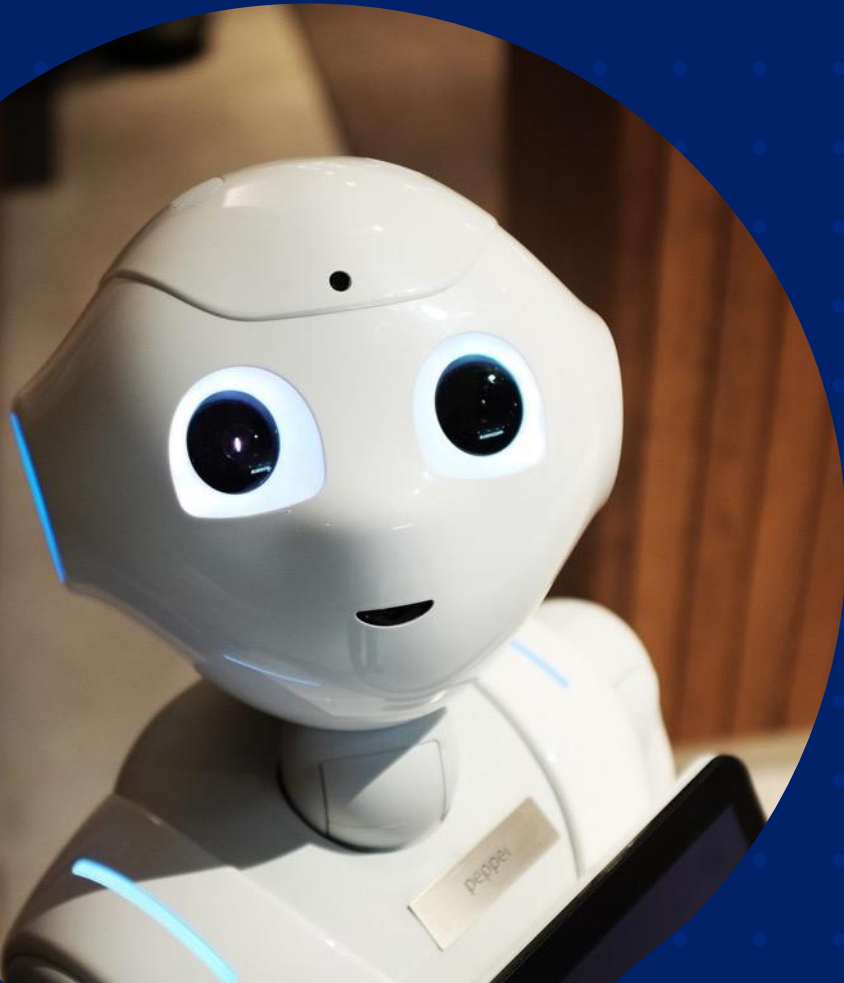Roles are brittle and lacking relevant contents

Effectiveness

Even mature deployments need **Innovation**

We need
Artificial Intelligence

Artificial Intelligence by SailPoint

Cloud Access Management

Access Recommendations

Access Modelling

Artificial Intelligence at your service

0   5   10   15

Poll

Want to learn more?

Please contact our inside sales representative for Africa

Alexa Gerber

alexa.gerber@sailpoint.com

[in] https://www.linkedin.com/in/alexa-gerber-98240428/

Or visit: http://www.sailpoint.com/

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