



# Intelligence-Led Cyber Strategy

## Protecting Money, Data and Time

---

**Robin Barnwell**  
Head: Security Strategy Enablement  
Standard Bank Group

# Some History....

What not to do...



# Compliance-Led Information Security



In 2015.....

- Very **traditional** security function
- Strategy is **ISO27001** alignment and **closing audit findings**
- **Focus on volume** of controls vs effectiveness of controls
- Heavily invested in **traditional prevention** controls (eg LAM, Firewalls)
- Sold through fear, uncertainty and doubt (**FUD**)
- **Not a priority** for the organization / no business value
- Security is an **opt-in** service / bolted onto products and services
- Robust risk management processes but **little risk mitigation**
- Belief that **complying to frameworks** gave us good Cyber Security



## Nothing we were doing could stop a Cyber attack



## Problem statement



- **Blind compliance** to frameworks doesn't work against Cyber threats
- Cyber threat landscape **changes daily** – frameworks do not
- Spending too much time fixing the **wrong problems**
- Lots of technology, but **ineffective** prevent and detect capabilities
- Missing key capabilities for **cyber incident response**
- **Incidents increasing** in frequency and severity
- **Complex** environment across the Group (multiple legal entities, 3<sup>rd</sup> parties)
- Multiple **exposure** points, multiple attack vectors

**Think about cyber prioritisation differently**

# Cyber Risk Approach

Learning from attack trends and incidents



# Cyber Risk is complicated..... or is it???



## Assets



## Vulnerabilities



## Threats

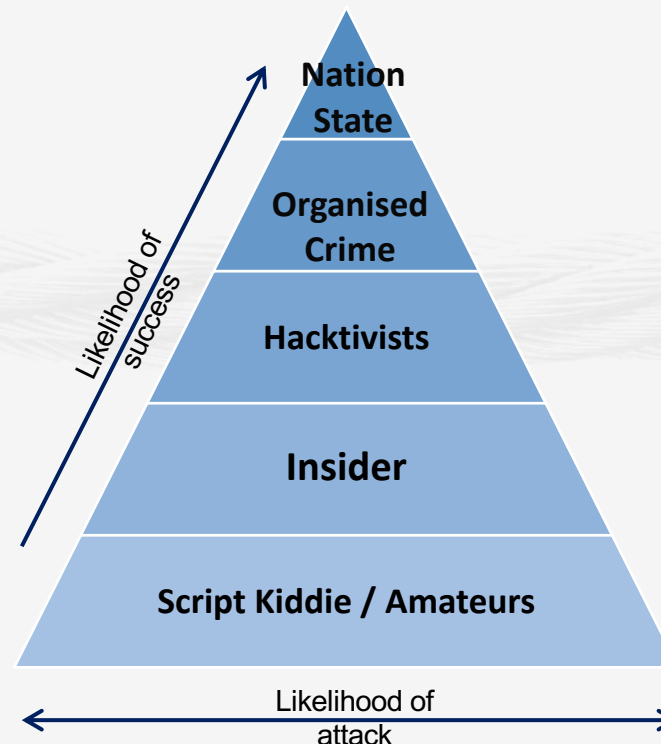


## Impact

- Explosion in Assets
- **Cloud, BYOD, IOT, 3rd Party, Mobile**, etc, etc, etc



- Around **19,000** new technical vulnerabilities reported in 2018\*
- **Up 27%** on 2017\*
- Vulnerabilities in core security products, **hardware / firmware**
- Increase in **Zero Days**
- **People** and process gaps



**Financial Loss**  
(Money)



**Steal Information**  
(Data)



**Disrupt Services**  
(Time)

# Cyber Risk Management Process



## Assets



## Vulnerabilities



## Threats



## Impact

- Explosion in Assets
- **Cloud, BYOD, IOT, 3rd Party, Mobile**, etc, etc, etc



- Financial Malware
- Malware attacks on cash/payment systems

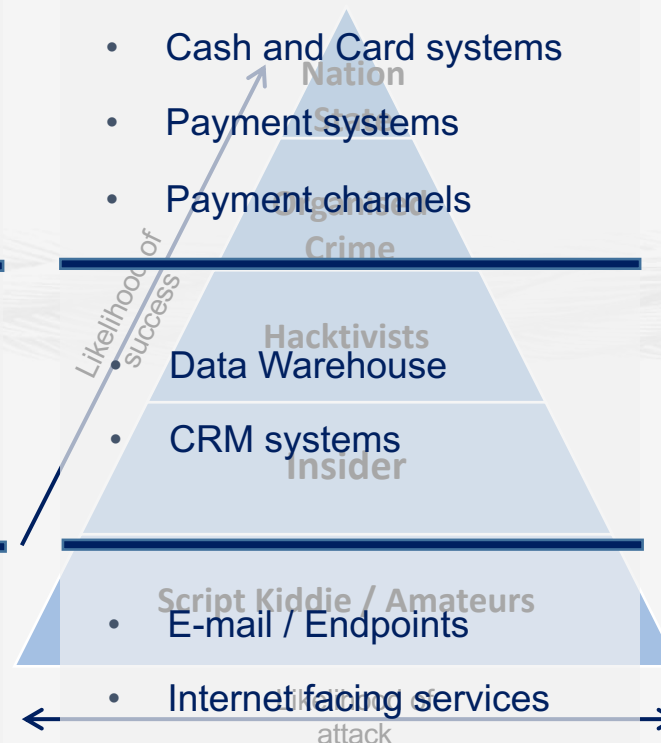
• Around **19,000 new** technical vulnerabilities reported in 2018\*

- Data Breach
- Up **27%** on 2017\*
- Data Exposure
- Vulnerabilities in core security products, hardware / firmware
- Phishing

- Ransomware
- Increase in **Zero Days**
- Denial of Service attacks

People and process gaps

- Cash and Card systems
- Payment systems
- Payment channels



- Specific to attack path



**Financial Loss**  
(Money)

- Specific to attack path



**Steal Information**  
(Data)

- Specific to attack path



**Disrupt Services**  
(Time)



# Impact Assessment by Industry



**ticketmaster®**



- Ticketmaster – 5% of userbase
- Under Armor – 150m records through app
- Adidas – client records exposed through website

Retail

100  
001

Finance



- Cosmos Bank ATM Cash out / SWIFT transfer - \$13.5m
- Bank of Valletta goes dark after hackers go after €13m
- Bithumb crypto exchanges attack - 35 billion Korean won



Medical

100  
001

- Atrium Health - 2.6m records
- SingHealth – Singapore Health 1.5m records

SingHealth



Atrium Health

Hospitality

100  
001

- Starwood Hotels 500 million records
- \$700k GDPR fine for Hilton Data Breach
- British Airways – 380k records

starwood  
Hotels and  
Resorts

BRITISH AIRWAYS

ISP / Hosting



- DDoS attack on Github sets a new record for attack size
- Hackers destroy VFEmail Service, deleted all its Data and Backups



GitHub



UNITED STATES  
POSTAL SERVICE



Government Services

100  
001

- Aadhaar, India's national ID database - 1.1b records
- US Postal Services – 60m records





# Business- Aligned strategy

How to improve cyber resilience



# Business Impact Assessment



- Which assets does your **business/customers prioritise** (money, data, time)?
- What does a “**bad day**” for your business look like?
  - ✓ Is it a customer losing their wealth?
  - ✓ Is it loss of strategic information or customer data?
  - ✓ Is it loss of productivity?
- Are you prioritising your time/effort on the **right problem**?
- **Not all risks are the same to your business**

**Business Aligned Priority =**

Finance Risk (Financial Loss through Malware, 3<sup>rd</sup> Party)



Data Risk (Confidential Data Breach, Extortion, 3<sup>rd</sup> Party)



Service Risk (Disruption, Extortion, 3<sup>rd</sup> Party)

# Threat Modelling / Attack Path Mapping



- **Identify assets (system, people, 3<sup>rd</sup> parties)** that can cause the business impact
- **Map attack paths** to the asset and identify the vulnerabilities in the path
- List all possible controls for the vulnerabilities
- Balanced controls across **Predict, Prevent, Detect and Response**
- Focus effort on common **exposure points** (user, endpoint, web) and **lateral movement** (network, AD and services)

<div>Difficulty to detect</div> <div>Risk</div>	1	<b>Reconnaissance</b>	Gather information on target, e.g. email addresses	
	2	<b>Weaponisation</b>	Pair malware with PDF or Word document	<i>Perimeter</i>
	3	<b>Delivery</b>	Use email, web or USB, etc.	
	4	<b>Exploitation</b>	Take advantage of vulnerability to execute code	
	5	<b>Installation</b>	Install malware on system	<i>Critical Impact</i>
	6	<b>Command &amp; Control</b>	Intruder gains remote access	
	7	<b>Attack on Objective</b>	Attacker accomplishes goal	



## Continuous Testing / Continuous Monitoring



- Real life testing of most likely cyber incidents on most likely targets – continuous testing for improvements
- Better visibility of people, process and technology weaknesses and failures – continuous monitoring of these for effectiveness
- People testing through mock phishing campaigns and password cracking

**Improvement in posture must be measurable through testing**

# Intelligence-Led Cyber Strategy....



Know which **impact** will most **affect your business**

Assess your **readiness to respond** to that impact

Invest in blanket controls to provide **maximum visibility and protection**

Protect **common points** for different risks to optimise effort

Selective use of controls in the **right place at the right time**

Continuously **test and monitor** controls



**Thank You**

---